

# PROVIDING INTELLIGENT INSIGHT AND ANALYSIS FOR CXOS

## INTRODUCTION

IT leaders today face more pressure than ever before as the rate of Digital Transformation has accelerated in light of a shift in working practices. 'Digital' is now the beating heart of many organisations, enabling innovation and productivity across the many business functions while also securing critical data and enabling efficiencies through automation. As organisations continue to look to digital tools for business benefits, the march to digitalisation does not appear to be ending anytime soon.

Our bespoke reports allow us to dive deeper into some of the many subject areas relevant to today's IT leaders as they navigate this complex digital environment. Whether you're seeking to identify the most challenging cyberthreats for your customers or identify their technology investment areas for the coming year, we can aid your market research project.

#### Click here to view the report or scan the QR code









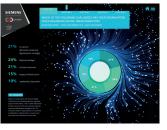
## PRICING

Clients have the option of utilising our lead generation services as well as thought leadership, or simply opting to run a survey and promote their brand with content.

As we build our packages depending on individual client requirements, there is no one size fits all so please get in touch with us to find out more about our packages.

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## WHY SHOULD I INVEST IN A SURVEY AND REPORT?

Despite its many advantages, this Digital Transformation poses numerous challenges for the C-suite. Where to channel investment, which technologies to watch out for, how to recruit new talent and, critically, how to keep everything – and everyone – secure?

Now, more than ever, these IT leaders need a trusted source to lean on, in order to make informed, insightful decisions.

By commissioning a bespoke report, you are positioning yourself as that trusted source and establishing yourself as a leader in your field.

Our packages offer a 360° solution for clients, combining thought leadership, brand awareness and the delivery of quality leads. This means you will be in receipt of a complete, holistic marketing solution which creates long-lasting impact for the all-important end user.



## **BESPOKE REPORTS – PRICING**

## REPORTS START AT \$18,000

### INTEGRATED LEAD GENERATION AND INTELLIGENT REPORT

Clients to receive relevant contact information and details of each person who took part in the survey, based on 50 participants

Intelligent CIO – Intelligent CISO – Intelligent Data Centres – Intelligent Tech Channels – Intelligent CXO – Intelligent SME.tech – Intelligent Health.tech – Intelligent Fin.tech – Intelligent Build.tech

#### Brand awareness element

Promoted as a sponsor online, in print, associated mailers and on other marketing material Full page advert in relevant publication for **two** months An MPU banner on website of your choice for **two** months

**Content creation** 

A blog, video or podcast to discuss the findings of the report

Client has the option to purchase additional leads, using the report as an asset

100 leads via report downloads - \$ 65 CPL
200 leads via report downloads - \$ 60 CPL
300 leads via report downloads - \$ 55 CPL
400 leads via report downloads - \$ 50 CPL

Leads will be targeted, based on your chosen criteria:

Region/country Job title Company size Industry ADOBE APPIAN BLACKBERRY

**PAST CLIENTS** 

BLACKBERRY DRAGOS EKKO SENSE KNOWBE4 NET ALLY NET ALLY NET SKOPE PALO ALTO PROOFPOINT RED HAT RUBRIK QUEST SIEMENS TELESIGN ZOHO

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## GLOBAL TECHNOLOGY EVENTS INTEGRATED REPORTS

Looking for an integrated marketing solution to help your business stand out in a crowded market? Why not sponsor one of our 2024 global events reports, which include the following benefits:

- Targeted data insights and leads
- Brand awareness through strategic alignment with one of our global titles
- Content creation to promote the report findings and position yourself as a thought leader

When?	Event name	Report type
March	LEAP	Market-spending report for the Kingdom of Saudi Arabia (KSA)
March	Data Centre World	Data centre key trends and priorities
April	GISEC	Security market spending report for the Middle East
May	GITEX Africa	Market-spending report for Africa
October	GITEX ME	1. Digital Priorities Report 2. Security Priorities Report



## **PROJECT LEADS**



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Media Deck

Intelligent Briefings



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